

# OUR CONTRIBUTION TO SUSTAINABLE DEVELOPMENT

2022/2023



WITH  
AFRICA  
FOR  
AFRICA

# GROUP PROFILE

CFAO is a key player in mobility, healthcare, consumer goods, infrastructure and energy in Africa.

Its distribution network comprises of 86 operating units and is the largest on the African continent. As a preferred partner to leading international brands, the Group covers the entire value chain, drawing on 170 years of hands-on experience and local expertise.



## OUR COMMITMENTS FOR AFRICA

Contribute to a faster sustainable economic growth than the rapid growth of the African population

Contribute to the industrialization of the continent

Contribute to the emergence of the middle class by creating jobs and offering affordable products



4 BUSINESS DOMAINS

**€7.9**  
billion of which

**90 %**  
In Africa

revenue  
(April 2022 - March 2023)

**+ 22,600**  
employees

**86**  
operating units

PART OF  
**TOYOTA TSUSHO CORPORATION**

## Locations in

**39** African countries

**6** French Overseas Territories (FOTS)

WITH AFRICA FOR AFRICA

# OUR COMMITMENTS TO SUSTAINABLE DEVELOPMENT



Keen to create long-term value and have a positive impact on all our territories, we contribute to five of the United Nations program’s sustainable development goals. These goals allow us to structure and strengthen our CSR actions while highlighting our commitments to Africa.

Cécile Desrez, VP Human Resources, Communications & CSR



# ACT TO ENSURE QUALITY HEALTHCARE



**9,000**  
retail pharmacies  
delivered to several  
times a day



**+ 30,000**  
employees and  
beneficiaries educated  
in health topics



**+ 15,000**  
malnourished children  
cared for and



**+ 200**  
HIV and diabetes  
screening campaigns  
organised each year

**+ 1,000**  
healthcare  
professionals  
trained in  
partnership with  
the NGO ALIMA in  
2022

## Health by cfao

In the field of health, CFAO aims to provide all its employees and their families with high-quality access to information, awareness-raising, prevention, as well as treatment for sick people.

All the materials provided in this programme aim to raise awareness of issues related to communicable and non-communicable diseases, mainly HIV, malaria and diabetes, and to provide resources to limit their impact or severity.

As the leader in the African pharmaceutical market, CFAO Healthcare supplies medicines and pharmaceutical products in more than 27 countries thanks to a highly efficient organization of the supply chain. It thus ensures their integrity from the storage site to the pharmacies.

As a wholesaler-distributor and agent for world-renowned laboratories, CFAO Healthcare also produces licensed drugs in Morocco and Algeria. A commitment that promotes employment based on local skills and on the innovations of international pharmaceutical laboratories.

Through its Health coverage and Health by CFAO programme, the Group implements an active healthcare policy in the field and is committed to combating diseases that are particularly prevalent in Africa.



A partner of health NGOs for more than 10 years, the Group now supports ALIMA, a humanitarian healthcare NGO whose mission is to offer care to the most vulnerable communities in Africa via two funds, tackling emergencies and training healthcare personnel.



# ENCOURAGE ACCESS TO EDUCATION AND TRAINING



**+ 1,000**  
scholarships supported  
in secondary and  
higher education each  
year



**+ 200,000**  
hours of internal  
training provided each  
year



**+ 4,000**  
young people  
trained and  
supported in  
partnership with  
the NGO IECD



**+ 3,000**  
trainees welcomed  
each year



## Education *by* cfao

Education and training are two essential levers for the development of the continent. CFAO has implemented a scholarship programme for all its employee's children in secondary and higher education, to support them in their academic career.

CFAO encourages the skills development of young people and promotes their employability by supporting training structures adapted to the needs of the continent. Since 2013, CFAO has been a partner of the NGO IECD, whose objective is to enable young people to benefit from training leading to qualifications and diplomas, thus reinforcing this ambition.

The Group also contributes through its investments in the training of its employees. The development of each individual is encouraged by local management support, training, mission development and mobility. Since 2021, CFAO has expanded its training offer in Côte d'Ivoire with the creation of a Campus in Abidjan, in order to be closer to its employees.



*CFAO is committed to contributing to the challenges of sustainable development and has been involved with the IECD for many years. Our commitment is embodied in the daily involvement of our subsidiaries and our employees, who provide all their educational and technical expertise, but above all by the support for young people throughout their careers. The bonds forged between these young beneficiaries, the subsidiaries and the IECD teams ensure the success of the programmes and are a source of pride in our partnership."*

**Johanne PAYEN – CSR Director**



# PROMOTE RENEWABLE ENERGY

**7** AFFORDABLE AND CLEAN ENERGY

**140**  
CFAO sites equipped with solar panels



**- 50 %**  
CO2 reduction target by 2030

**CARBON NEUTRAL**  
cfao

Respectful of its environment, CFAO is committed to a carbon neutral approach in order to reduce its CO2 emissions.

The Group is contributing to the development of renewable energies on the African continent by:



Offering renewable energy and facility management solutions for enterprises.



Supporting renewable energy and infrastructure projects for society.



With its Solar4savings project, CFAO also aims to equip all its sites with photovoltaic panels.

## Three priorities for reducing the Group's carbon footprint



Solar panels

### USE RENEWABLE ELECTRICITY FOR OUR ACTIVITIES

*Solar4savings action plan*



Clean vehicles

### PROMOTE THE USE OF CLEAN VEHICLES IN AFRICA

*Hybrid and electric vehicles*

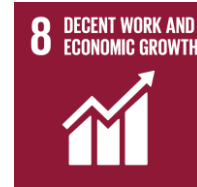


Renewable energy

### CONTRIBUTE TO RENEWABLE ENERGY PRODUCTION

*Direct investments in power generation projects financed by Japan*

# PARTICIPATE TO ECONOMIC GROWTH



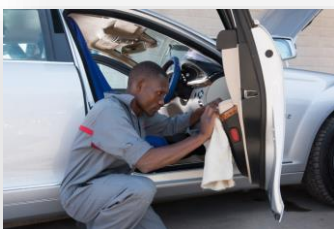
**+ 22,600**  
employees  
in 2022



As an economic stakeholder, the group is contributing to the emergence of the middle class by creating jobs through its various activities in the 39 countries where it operates.

- + 3,400** young people trained and supported in the automotive and retail sectors in 2022
- + 20** African start-ups supported since 2019
- 8,200** employees trained in safety in 2022
- 650** farmers trained and **300** entrepreneurs supported in partnership with the NGO IECD

Because innovation and digitalization are accelerators of economic and social progress in Africa, CFAO launched Mobility54 in 2019, with TTC, followed by Health54 in 2022. These two corporate venture capital funds aim to invest in start-ups dedicated to mobility and health.



The Group also promotes entrepreneurship by supporting training programmes adapted to local needs and linked to its activities. This ambition is reinforced by the partnership with the NGO IECD.

All of the Group's activities are conducted in a safe environment with safe working conditions. ANZEN's approach aims to develop a safety culture and promote best practices on a daily basis.



# SUPPORT INDUSTRIALISATION

**9** INDUSTRY, INNOVATION AND INFRASTRUCTURE




**16**  
production and assembly sites in Africa



**10**  
countries in which the Group operates



**MAPHAR**  
WHO-certified production site in Morocco



Industrialisation and local manufacturing are crucial to economic development on the continent. A movement in which CFAO plays an active part.

By contributing to the development of Africa's industrial fabric, CFAO contributes to the continent's economic growth by offering quality products at affordable prices and by developing industrial know-how. To achieve this, the Group relies on several assets: its historical roots, local expertise and knowledge.



**MAPHAR**  
Production site in Morocco



**MIPA**  
Industrial site in Cote d'Ivoire



**BRASCO**  
Breweries in Congo



# SUPPORT LOCAL INITIATIVES



**+ 20**  
years of social  
responsibility  
in Africa



**+ 100**  
projects supported by  
the association



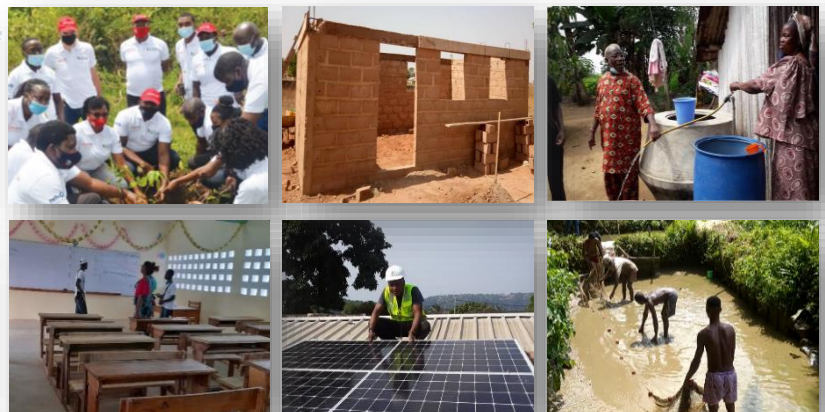
**+ 28**  
countries  
involved



Created by CFAO in 2002, the CFAO Solidarité association supports initiatives led by NGOs or local associations and supported by the Group's subsidiaries.

CFAO Solidarité promotes projects in the healthcare, education, training, employment and environmental fields. These are priority areas that extend the Group's commitment to corporate social responsibility.

In 2022, 11 aid projects were supported, mainly in the fields of health and education.





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**WITH AFRICA FOR AFRICA**



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